

QUESTION: 1

You define a Performance Obligation Identification Rule that uses the following matching attribute to group source document lines: Extensible Line Character Attribute 7 Based on the data displayed:

Bill To Customer Reference	Extensible Line Character Attribute 7	Extensible Line Character Attribute 8
7394691	Warranty	490275
7394691	Device A	490276
7394691	Device A	490277
7394691	Device B	490278
7394691	Data Plan Standard	490279
7394691	Data Plan Platinum	490280

How many performance obligations will be created in Revenue Management?

- Option A : 6
- Option B : 4
- Option C : 5
- Option D : 3

Correct Answer: D

QUESTION: 2

Which method is used to allocate total transaction price across performance obligations in Revenue Management?

- Option A : Inverted Allocation Method
- Option B : Residual Allocation Method
- Option C : Relative Allocation Method
- Option D : Two Step Allocation Method
- Option E : Alternative Allocation Method

Correct Answer: D

QUESTION: 3

A furniture store is running a promotion for a toaster with the purchase of a sofa or chair set. Data about the free toaster is not captured in any upstream application. How should you handle this scenario in Revenue Management?

- Option A : Ignore the performance obligation for the toaster because it was free of cost to the customer.
- Option B : Define an Implied Performance Obligation Template to automatically add a performance obligation for the toaster.
- Option C : Create the performance obligation for the toaster manually.
- Option D : Define an adhoc rule in the Revenue Price Profile to include the toaster.

QUESTION: 4

Which two are choices for the Satisfaction Method when defining a Performance Obligation Identification Rule?

- Option A : require complete
- Option B : allow partial
- Option C : allow complete
- Option D : require partial

Correct Answer: A,B

Explanation/Reference:

Explanation

<https://docs.oracle.com/en/cloud/saas/financials/r13-update18a/fafm/recognize-revenue.html#FAFRM2321853>

QUESTION: 5

When is it required to populate the number of periods and percentage of revenue (seen in the image below) while defining a revenue scheduling rule?

Create Revenue Scheduling Rule ✕

* Set: Common Set ▼

* Name:

Description:

Active

* Type: Number of Periods ▼

Deferred revenue

Context Value: ▼

Schedule

Period Number	Percentage	Rule Date
No data to display		
Total	0	

- Option A : when the Deferred Revenue box is checked
- Option B : when it is a business requirement
- Option C : when Context Values are populated
- Option D : when the Type is Fixed or Variable

Correct Answer: D

QUESTION: 6

Which configuration component is Source Document Type NOT connected to?

- Option A : Revenue Management System Options
- Option B : Performance Obligation Template
- Option C : Contract Identification Rules
- Option D : Revenue Price Profile
- Option E : Performance Obligation Identification Rules

Correct Answer: D

QUESTION: 7

After analyzing sales documents for your organization, you conclude that it will be appropriate to group transaction lines by customer to create contracts in Revenue Management. Which predefined Contract Identification Rule can be used in this case?

- Option A : Identify Customer Contract Based on Party
- Option B : Identify Customer Contract Based on Source Document Line
- Option C : Identify Customer Contract Based on Source Document
- Option D : Identify Customer Contract Based on Source System

Correct Answer: C

QUESTION: 8

If the Contract Identification Rules that you defined for your customer did not group the source data into customer as expected, how would you resolve the issue?

- Option A : Delete the source data that was imported into Revenue Management and import new source data.
- Option B : Delete the performance obligations from the relevant contracts through the Manage Customer Contracts UI.
- Option C : Run the Discard Customer Contracts program for the relevant contracts, define a new, higher-priority Contract Identification Rule, and run The Identify Customer Contracts program again.
- Option D : Delete Contracts from the Manage Customer Contracts UI.
- Option E : Run the Discard Customer Contracts program for the relevant contracts and run the Identify Customer contracts program again.

Correct Answer: C